THE NEW MARINE CENTRE SOCIETY Financial Statements Year Ended September 30, 2017

Index to Financial Statements

Year Ended September 30, 2017 (Unaudited)

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REVIEW ENGAGEMENT REPORT

To the Members of The New Marine Centre Society

I have reviewed the statement of financial position of The New Marine Centre Society as at September 30, 2017 and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended. My review was made in accordance with Canadian generally accepted standards for review engagements and, accordingly, consisted primarily of enquiry, analytical procedures and discussion related to information supplied to me by the company.

A review does not constitute an audit and, consequently, I do not express an audit opinion on these financial statements.

Based on my review, nothing has come to my attention that causes me to believe that these financial statements are not, in all material respects, in accordance with Canadian generally accepted accounting standards for not-for-profit organizations.

Saanichton, British Columbia December 7, 2017 PEGGY YELLAND & ASSOCIATES INC. CHARTERED PROFESSIONAL ACCOUNTANTS

THE NEW MARINE CENTRE SOCIETY Statement of Financial Position

September 30, 2017

(Unaudited)

| | 2017 | | 2016 |
|---|---|---------------------------------|---|
| ASSETS | | | |
| CURRENT Cash and short term deposits Restricted cash (Note 4) Accounts receivable Inventory Goods and services tax recoverable Prepaid expenses | \$ 210, ⁻ 78,6 9 56,6 - 11,4 | 664 934 901 | 256,090 - 4,346 49,209 8,737 14,100 |
| | 358,1 | 01 | 332,482 |
| PROPERTY, PLANT AND EQUIPMENT (Note 6) | 2,673, | 43 | 2,821,637 |
| | \$ 3,031,2 | 44 \$ | 3,154,119 |
| CURRENT Accounts payable Goods and services tax payable Provincial sales tax payable WCB payable Deferred revenue Deferred contributions (Note 7) | 1,6 | 221 271 397 325 364 | 39,176 - 693 2,206 - - - 42,075 |
| NET ASSETS Operating fund Capital fund Endowment fund | (378,5 3,282,6 7,- 2,911,4 \$ 3,031,2 | 664 51 79 | (328,287) 3,433,180 7,151 3,112,044 3,154,119 |

| ON BEHALF OF THE BOA | R | D |
|----------------------|---|---|
|----------------------|---|---|

THE NEW MARINE CENTRE SOCIETY Statement of Revenues and Expenditures For the Year Ended September 30, 2017

| | | 2017 | | 2016 |
|---|----|-----------|----|-----------|
| REVENUES | | | | |
| Admissions and rentals | \$ | 476,775 | \$ | 571,114 |
| Memberships | • | 130,105 | Ψ | 6,383 |
| Donations and grants | | 80,293 | | 141,938 |
| Operating grant - Town of Sidney | | 65,000 | | 65,000 |
| Gift shop sales, net of costs | | 64,039 | | 52,037 |
| Other revenue | | 29,069 | | 43,409 |
| | _ | 845,281 | | 879,881 |
| EXPENDITURES | | | | |
| Accounting and legal | | 11,548 | | 9,565 |
| Aquarium costs | | 22,763 | | 29,303 |
| Credit card charges | | 12,277 | | 10,052 |
| Education costs | | 18,897 | | 11,321 |
| Fundraising costs | | 711 | | 10,012 |
| Insurance | | 16,376 | | 16,561 |
| Interest and bank charges | | 1,809 | | 2,103 |
| Maintenance costs | | 65,563 | | 86,906 |
| Marketing | | 25,633 | | 43,230 |
| Oceaneer expenses | | 6,989 | | 7,053 |
| Office | | 11,033 | | 11,396 |
| Special projects | | 6,110 | | 3,913 |
| Telephone and utilities | | 78,541 | | 77,392 |
| Travel and automotive | | 4,125 | | 4,873 |
| Wages and benefits | | 612,955 | | 592,004 |
| | _ | 895,330 | | 915,684 |
| DEFICIENCY OF REVENUES OVER EXPENSES FROM | | | | |
| OPERATIONS | | (50,049) | | (35,803) |
| OTHER INCOME (EXPENSES) | | | | |
| Amortization | | (150,516) | | (90,324) |
| Gain on disposal of property, plant and equipment | | - | | 2,686 |
| | | (150,516) | | (87,638) |
| DEFICIENCY OF REVENUES OVER EXPENSES | \$ | (200,565) | \$ | (123,441) |

THE NEW MARINE CENTRE SOCIETY Statement of Changes in Net Assets Year Ended September 30, 2017

| | (| Operating Fund | | Capital Fund | Eı | ndowment Fund | 2017 | 2016 |
|--|----|-------------------|---|-----------------|----|------------------|--------------------|-----------|
| NET ASSETS - BEGINNING OF YEAR | \$ | (328,287) \$ | 6 | 3,433,180 | \$ | 7,151 | \$ 3,112,044 \$ | 3,235,485 |
| Amortization | | - | | (150,516) | | - | (150,516) | (90,324) |
| Deficiency of revenues over expenses | | (50,049) | | | | - | (50,049) | (33,117) |
| NET ASSETS - END OF YEAR | \$ | (378,336) \$ | 6 | 3,282,664 | \$ | 7,151 | \$ 2,911,479 \$ | 3,112,044 |

Statement of Cash Flow

Year Ended September 30, 2017

| | | 2017 | | 2016 |
|---|--------|-------------------|----|---------------------|
| OPERATING ACTIVITIES | | | | |
| Deficiency of revenues over expenses | \$ | (200,565) | \$ | (123,441) |
| Items not affecting cash: | Ψ | (=00,000) | Ψ | (120,111) |
| Amortization of property, plant and equipment | | 150,516 | | 90,324 |
| Gain on disposal of property, plant and equipment | | - | | (2,686) |
| | | (50,049) | | (35,803) |
| Changes in non-cash working capital: | | | | |
| Accounts receivable | | 3,412 | | 769 |
| Inventory | | (7,692) | | (4,404) |
| Accounts payable | | (7,488) | | 15,946 |
| Deferred contributions | | 78,664 | | - (4.445) |
| Prepaid expenses Goods and services tax payable | | 2,641 14,758 | | (1,415) (9,021) |
| Provincial sales tax payable (recoverable) | | (422) | | (83) |
| WCB payable | | (509) | | 399 |
| Deposits received | | 1,425 | | - |
| | | 84,789 | | 2,191 |
| Cash flow from (used by) operating activities | | 34,740 | | (33,612) |
| INVESTING ACTIVITIES | | | | |
| Purchase of property, plant and equipment | | (2,022) | | (11,637) |
| Proceeds on disposal of property, plant and equipment | | - | | 7,000 |
| Cash flow used by investing activities | | (2,022) | | (4,637) |
| INCREASE (DECREASE) IN CASH FLOW | | 32,718 | | (38,249) |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR | | 256,090 | | 294,339 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ | 288,808 | \$ | 256,090 |
| 0.4.011.0.0110170.0.5 | - | , | • | • |
| CASH CONSISTS OF: | Φ. | 010 144 | Φ | 050,000 |
| Cash and cash equivalents Restricted cash | \$ | 210,144 78,664 | \$ | 256,090 <u>-</u> |
| | \$ | 288,808 | \$ | 256,090 |

Notes to Financial Statements

Year Ended September 30, 2017

(Unaudited)

PURPOSE OF THE SOCIETY

The New Marine Centre Society is a not-for-profit organization incorporated in British Columbia under the Society Act and is a registered charity under the Income Tax Act. The Society is a non-taxable entity. The Board is comprised of a wide spectrum of community educators, scientists and business people. The purposes of the Society are to operate a unique public facility or facilities to foster an appreciation of the Salish Sea Bioregion, be a valued community organization and undertake such other activities which from time to time may be deemed appropriate in pursuing the aforementioned purposes.

2. GOING CONCERN

These financial statements have been prepared on a going concern basis which contemplates the realization of assets and the payment of liabilities in the ordinary course of operations. Should the Society be unable to continue as a going concern, it may be unable to realize the carrying value of its assets and to meet its liabilities as they become due.

The financial statements do not reflect adjustments that would be necessary if the going concern assumption were not appropriate, as steps are being taken to mitigate the effect of the conditions and facts that raise doubt about the appropriateness of this assumption.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Cash and short term deposits

Cash and short term deposits consists of cash on hand, bank balances and investments in short-term, cashable GIC's.

Financial instruments

The Society initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions. The Society subsequently measures its financial assets and financial liabilities at amortized cost, except for securities quoted in an active market, which are subsequently measured at fair value.

Financial assets measured at amortized cost include cash and short term deposits and accounts receivable. Financial liabilities measured at amortized cost include accounts payable.

Inventory

Inventory is valued at the lower of cost and replacement value with the cost being determined on a first-in, first-out basis.

(continues)

Notes to Financial Statements

Year Ended September 30, 2017

(Unaudited)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fund accounting

The Operating Fund reports the revenue and expenses related to the operation of the Shaw Ocean Discovery Centre.

The Capital Fund reports the Society's non-operating activities, such as amortization and interest income.

The Endowment Fund was established by the Society to support education programs offered by the Shaw Ocean Discovery Centre. These funds are internally restricted and only the income earned by the funds may be allocated for expenditure by the Board.

Revenue recognition

The New Marine Centre Society follows the restricted fund method of accounting for contributions.

Restricted contributions related to general operations are recognized as revenue of the Operating Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the Operating Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Contributions for endowment are recognized as revenue in the Endowment Fund.

Revenues from admissions, gift shop sales and memberships are recognized when received.

Revenues from rentals are recognized when the rental takes place.

Volunteers contribute many hours per year to the Society (Note 4). Due to the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

Donations in kind are recorded at their fair market value when the goods are received.

Property, plant and equipment

Property, plant and equipment is stated at cost or deemed cost less accumulated amortization. Property, plant and equipment is amortized over its estimated useful life at the following rates and methods:

| Ocean Discovery Centre | 5 - 30 years | straight-line method |
|------------------------|--------------|--------------------------|
| Facility | | |
| Automotive | 30% | declining balance method |
| Furniture and fixtures | 20% | declining balance method |

There is no amortization being taken on artwork.

(continues)

Notes to Financial Statements

Year Ended September 30, 2017

(Unaudited)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period.

Management estimates relate to the useful lives of capital assets and the collectability of accounts receivable. Actual results could differ from these estimates, although management does not generally believe such differences would materially affect the financial statement in any individual year.

4. RESTRICTED CASH

Cash in the amount of \$78,664.01 is externally restricted for use, as indicated in Note 7.

5. FINANCIAL INSTRUMENTS

(i) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Society's main credit risk relates to its accounts receivable. Concentrations of credit risk with respect to accounts receivable are limited due to the large number of members. The Society has evaluation and monitoring processes in place and writes off accounts when they are determined to be uncollectable.

(ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Society is exposed to interest rate risk on its fixed rate term deposits, although the extent of such risk is considered minimal.

It is management's opinion that the Society is not exposed to significant market currency, liquidity, or other price risks arising from these financial instruments.

| 6. | PROPERTY, PLANT AND EQUIPM | IENT | - | | | | | |
|----|--|------|------------------------------|--------------------------------|----|------------------------------|----|------------------------------|
| | | | Cost | cumulated nortization | ı | 2017 Net book value | ı | 2016 Net book value |
| | Ocean Discovery Centre Facility Furniture and fixtures Artwork | \$ | 4,215,990 30,188 4,763 | \$ 1,564,553 13,245 - | \$ | 2,651,437 16,943 4,763 | \$ | 2,797,970 18,904 4,763 |
| | | \$ | 4,250,941 | \$ 1,577,798 | \$ | 2,673,143 | \$ | 2,821,637 |

There is no amortization taken on artwork.

Notes to Financial Statements Year Ended September 30, 2017

(Unaudited)

DEFERRED CONTRIBUTIONS

Deferred contributions represent externally restricted funding received in the current period. Changes in the deferred contributions balance are as follows:

| | Opening Balance | Received | E | xpenditures | Closing Balance |
|---|------------------------|-------------------------------------|----|-------------------------|-----------------------------------|
| Coast Salish Project Curriculum Review & Upgrade Project Community Salmon Program Youth Education Programming | \$ - - - | 51,200 11,500 4,750 15,000 | \$ | - \$ - 3,786 - | 51,200 11,500 964 15,000 |
| | \$ - | 82,450 | \$ | 3,786 \$ | 78,664 |

VOLUNTEER HOURS

The ongoing operations of the Society are greatly assisted by the generous donation of time by around 166 listed volunteers. The value of this donation at a conservative rate of \$10.85 per hour would be \$97,303 (2016 - \$100,623 @ \$10.45 per hour).

VICTORIA FOUNDATION ENDOWMENT

During the 2012 fiscal year the Society was invited to establish a permanent endowment fund with the Victoria Foundation. The Ocean Discovery Fund will be held in perpetuity by the Foundation and a portion of the income earned by the fund will be returned to the Society to support activities as determined by the Board. An initial contribution of \$7,500 from funds already held by the Society for endowment purposes was transferred to the Victoria Foundation and matched equally by the Foundation. In 2014 the Society made a further contribution of \$2,500 from designated endowment funds to the Foundation. The Foundation provided a matching contribution of \$2,500. The market value of the endowment funds held by the Foundation at September 30, 2017, including earned interest, is \$39,708 Future donations designated to this permanent fund to support the Society will be welcomed by the Victoria Foundation.

10. PREMISES LEASE

The Society has a lease agreement (dated September 1, 2007) with the Town of Sidney for use of town-owned space in The Sidney Pier Hotel and Spa (approximately 10,000 square feet), at a rate of \$5.00 for 20 years.